



AGATI GOVERNMENT CONTRACTS

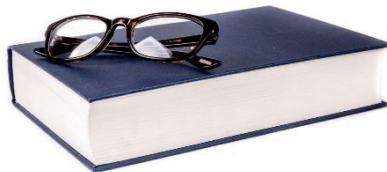


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INTRODUCTION

Agati Furniture is synonymous with words such as exceptional, durable, timeless. As a dedicated wood furniture manufacturer, Agati's commitment extends well beyond its competitors. This commitment has earned Agati its reputation as a consistent provider of high-quality products. An extensive range of standard furniture collections includes, but is not limited to, chairs, lounge seating, tables, carrels, end panels, top caps, desks, and accessories.

Agati launched its library division in the 80's and has since solidified its foothold in the market thanks to recommendations from librarians and architects across the country. We attribute our strong relationships to a willingness to listen, individualized attention, and a thorough understanding of the unique requirements and budgetary concerns associated with furniture needs. All furniture is made specifically for each project to meet the intent of the designer and the client's needs.

An in-house Design and Engineering department offers the client and project design team the ability to select an Agati furniture collection and modify that design to meet a building's unique characteristics. Offering a complete design and engineering package, Agati takes a project from the drawing board to delivery. Throughout each phase – interior design, engineering, and installation – we act as a resource to both the client and the interior designer, thus ensuring the client receives the greatest long-term return on investment.

All Agati collections are original designs and are constructed to endure heavy use. We have furniture in public library locations that are beautiful after twenty-five years. Table bases are constructed with side aprons and leg stretchers and are mounted to the bottom face of the tabletops with steel plates. This structure provides a foundation for a solid, long lasting work surface. The time, effort, and care expended in the manufacturing of these products ensures many years of safe use.

As building projects evolve, Agati strives to keep up with developing technology. Power and data wire management issues are addressed before undertaking the designs for the project's furnishings. And while Agati's facilities are equipped with the most modern equipment and technology, we still specialize in traditional spindle carving and profile shapers. Engineering and craftsmanship are of the highest quality and woodworking standards. Along with numerous collections, vast custom capabilities make Agati an unrestricted manufacturer of quality wood furnishings. Ultimately, Agati furniture is built to stand the test of time. We believe in extraordinary architecture and remarkable furniture, and we look forward to enhancing your environment for years to come. Thank you for your interest in Agati.



PURPOSE

The purpose of this contracting catalog is to illustrate the availability of Agati Furniture to you, the reseller. Most manufacturers and resellers hold government contracts. However, in most cases, it can be difficult for the reseller to keep track of the number of contracts offered by the manufacturer. Often, manufacturers will offer the same one or two contracts, and these contracts may not be available to your client for any number of reasons. For example, there could be an issue regarding contract compatibility with the purchasing rules of the client's organization (or state/local purchasing laws). Here's where we can help you.

Agati has furniture contracts with several national and regional cooperative organizations. We also have furniture contracts with many state and local government agencies throughout the United States. In addition, Agati maintains two GSA contract schedules for our federal government clients. We have contracts that cover a broad spectrum of SLED markets (like TIPS-USA and BuyBoard, for example) as well as specific sectors of the government marketplace (like our furniture contract with E&I, for example). Please note, some contracts cover furniture for specific applications.

Please feel free to contact us directly if you have any questions regarding our government contracts. Agati stands ready to offer the best solution for your client's furniture needs.



Buy American Statement

Agati is a family-owned business and has been based in Chicago for over 30 years. In that time, we have been dedicated to developing high quality and long-lasting products for public space use. We do this through observing human behavior and coming up with innovative product solutions.

Agati takes great pride in the quality and engineering of our products. We are proud to say we have been designing, engineering, manufacturing, and assembling our product in the United States since the company was founded.

Thank you,

A handwritten signature in black ink, appearing to read "Joe S Agati", with a long horizontal flourish extending to the right.

Joe S Agati
Chief Operating Officer / Director of Design
Agati Furniture
jsagati@agati.com

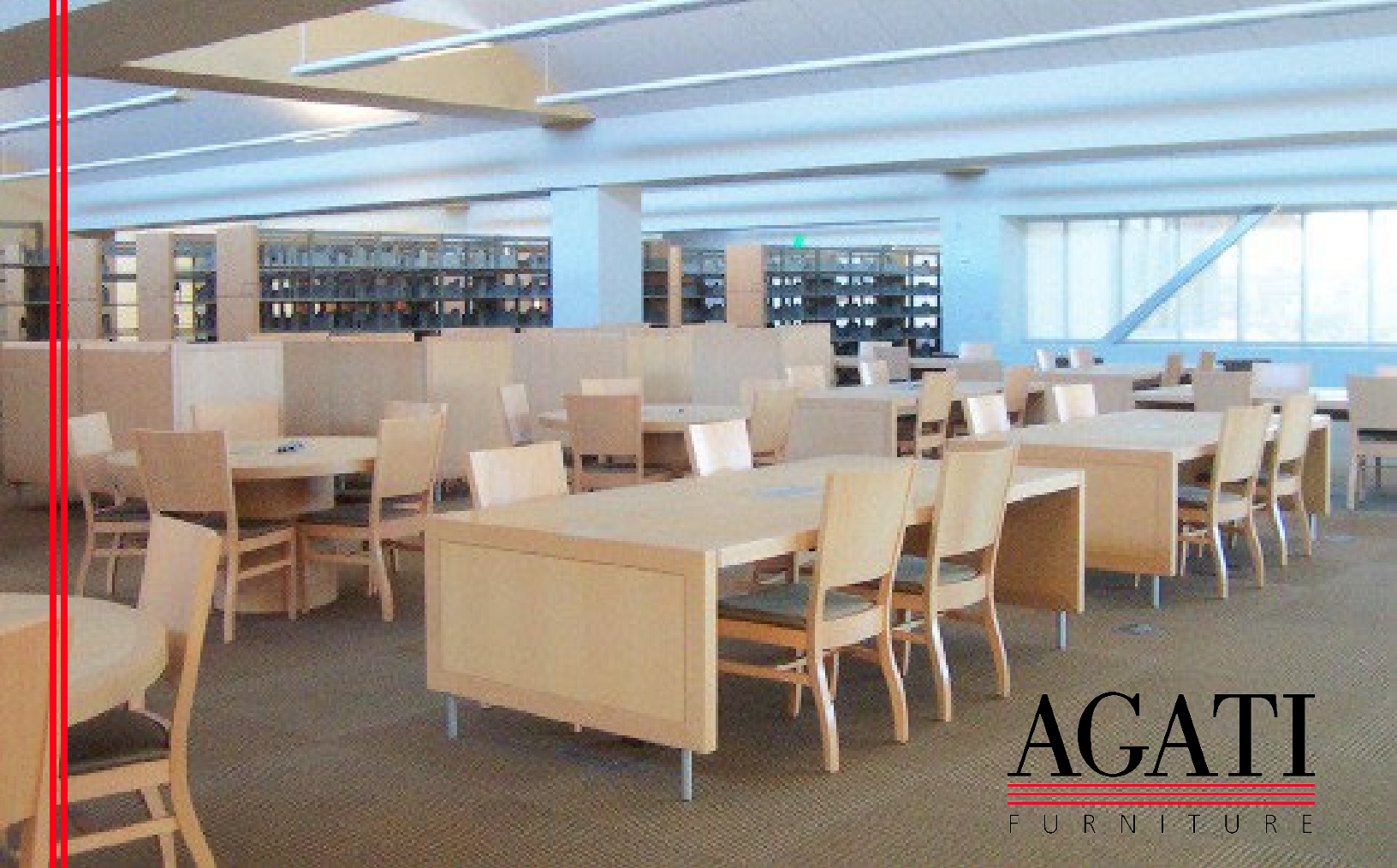


AGATI

FURNITURE

NATIONAL COOPERATIVES





AGATI
FURNITURE

High-Quality Furnishings & Furniture from AGATI

As part of a competitively awarded contract with AGATI Furniture (RFP# 683246), E&I members have access to the entire AGATI collection, including study carrels, reading tables, circulation desks, reference seating, lounge furniture, and more.

AGATI pieces create a streamlined and cohesive environment while withstanding the rigors of daily student use. From libraries and information commons, to cafes, student lounge areas and lecture halls, AGATI provides tailor-made solutions to meet your day-to-day and custom-built furnishings needs.

Agreement Highlights:

- Dedicated nationwide team of representatives
- Discounts off list, delivered or installed options
- Comprehensive design services, most at no charge
- Project management from conception to installation

Decades of experience and quality construction make AGATI furniture a clear choice for E&I members.

AGATI has been designing, engineering and manufacturing finely crafted and stylish furnishings and furniture for nearly 30 years.

For more information, please contact your E&I Member Relations Executive or Tina Smith, *Portfolio Support Executive - Interiors*, at tsmith@eandi.org. You can also visit us at www.eandi.org.



Contract Details

Contract Effective Dates:	5/01/2020-4/30/2025
Pricing/Discounts:	Please refer to the AGATI microsite at www.eandi.org for pricing details.
How to Place Order:	Place orders directly with AGATI. To obtain a price quote, contact AGATI: Email: quotes@agati.com Phone: (866) 418-8710
Shipping Terms:	FOB Destination, Full Freight Allowed
Claims:	AGATI has a strict claims procedure for damaged product. Contact AGATI's Claims Department at (866) 418-8710.
Warranty:	Visit www.agati.com for warranty information.
Federal ID#:	36-3529331
Credit Card Accepted:	American Express, Discover, MasterCard, and Visa
Invoicing by:	Supplier
Installation Information:	AGATI has a Delivery and Installation department that handles logistics for the entire country. All logistics are handled at the Chicago Headquarters.
Cancellations:	Contact AGATI at (866) 418-8710 for written authorization.
Return Policy:	All furniture is bespoke-made to order-specific to the ordering member. All Sales are final. marketinglit@eandi.org
Request Literature:	CNR01732
Contract Number:	683246
RFP Number:	

Note: When placing orders, please identify yourself as an E&I Member. All pricing and contract terms are strictly confidential and recipients are not authorized to disclose such information to competing suppliers or use it in negotiations with existing or potential suppliers.

E&I Contract Discounting Summary

Contract Number	CNR01372					
Discount Terms to Customer		\$0-\$50K	\$50K-\$150K	\$150K-\$300K	\$300K-\$500K	\$500K-\$1MM
	Dock Delivery	45%	49%	50%	53%	55%
	Delivered & Installed	40%	44%	45%	48%	50%
Freight Terms	FOB Destination					
Contract Expiration	4/30/2025					





State Contract Information

Keystone Purchasing Network (KPN)

Contract Details

Contract Title	Furniture			
Contract Number	KPN-202012-02B			
Contract Term	3/1/2021-2/28/2027			
Participants	All KPN Members			
Products Offered	All Agati Products			
Price List Year	2024			
Freight Terms	FOB Origin			
End User Discount		\$0-\$100K	\$100K-\$500K	\$500K+
	Core Items (all actual furniture)	45%	47.5%	50%
	Non-Core Items (accessories)	40%	42.5%	45%
Installation	See Service Rate Page			

Contact Information

KPN Contracting Officer	Mark Carollo, (570) 246-5936, mcarollo@csiu.org
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Contracts

State Contract Information Keystone Purchasing Network (KPN)

Service Rates

Installation Services*	Description	Regular Price or Rates
	Standard Rate per hour	\$50.00
	Standard Rate per hour (prevailing wage)	\$75.00
	Rate for "situations where unforeseen site conditions require additional labor" such as carrying furniture upstairs where elevators are unavailable	\$75.00
	Reconfiguration/Relocation rate per hour (per person)	\$75.00
	After-Hours additional charge rate per hour	\$25.00

Support Services*	Description	Regular Price or Rates
	Storage Fees per sq. ft.	\$1.25

*--Services in California, Connecticut, Massachusetts, and New York are 1.25x the rates listed above.

A small run charge of \$2500.00 will be added to orders of 50 chairs or less.



State Contract Information

NCPA

Contract Details

Contract Title	Privacy Pods and Furniture Booths		
Contract Number	07-67		
Contract Term	5/1/2022-4/30/2025 (with two potential option years)		
Participants	See membership list		
Products Offered	All Agati Furniture		
Price List Year	2024		
Freight Terms	FOB Destination		
Discounting Terms	\$0-\$100K	\$100K-\$200K	\$200K+
	45% off list	47.5% off list	50% off list
Installation Fees	Negotiated between reseller and end user		

Reseller Information

Order Processing	Orders must be sent to an authorized reseller, or orders@agati.com .
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Contact Information

NCPA	Ph: 888-543-6515 Email: info@ncpa.us (members)
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	https://www.ncpa.us/Vendors/Agati

Your ally in the purchasing process.

PUBLIC SECTOR | K-12, HIGHER EDUCATION, GOVERNMENT

DISCOVER A BETTER WAY TO BUY

OMNIA Partners simplifies procurement for public agencies. Our competitively solicited cooperative purchasing contracts deliver efficiency, compliance, and value so you can get what you need without the hassle.

With OMNIA Partners, you have a trusted ally in the procurement process. Your free membership provides full access to our portfolio of contracts, spend visibility, analytics, and subject matter experts.

Join thousands of participants who are building organizational value by transforming the way they buy.

Serving Public Agencies

All cooperative agreements are competitively solicited and publicly awarded by a lead public agency/government entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. These lead agencies are considered some of the best public procurement organizations in the nation and are available to answer questions or discuss the contracting process in detail.

By utilizing these cooperative agreements, agencies eliminate duplication of effort, saving valuable time, money, and resources.



PRIMARY EDUCATION SYSTEMS



HIGHER EDUCATION SYSTEMS



STATE GOVERNMENT



LOCAL GOVERNMENT



NONPROFITS



AGENCIES FOR PUBLIC BENEFIT

Your ally in the purchasing process.

PUBLIC SECTOR | GOVERNMENT



DISCOVER A BETTER WAY TO BUY.

With our team of experts dedicated specifically to state and local government agencies, OMNIA Partners eases the procurement burden by offering the nation's most comprehensive portfolio of products and services from industry-leading suppliers. Our participants join together to leverage their purchasing volumes to achieve higher discounts from manufacturers, distributors, and other suppliers.

OMNIA Partners simplifies the purchasing process for state and local governments. Our competitively solicited cooperative purchasing contracts deliver efficiency, compliance, and value so you can get what you need without the hassle.

Utilizing the lead public agency contracting model top agencies rely upon as a best practice, OMNIA Partners brings unparalleled efficiencies and speed to the purchasing process so that government agencies can acquire the products and solutions needed for success.

The Most Valued and Trusted Resource in Procurement

OMNIA Partners is the nation's largest purchasing cooperative with the most comprehensive portfolio of products and services from industry-leading suppliers. For a full listing of our contract solutions, visit our website at omniapartners.com.



Furniture

- Office Furniture
- Mobile Walls & Space Separation Solutions
- Cafeteria
- Outdoor
- Stadium Seating



Public Safety & Security

- Emergency Telephones
- Temperature Screening
- Facility Management & Infection Control Solutions
- Fire Systems
- Inmate & Detention Supplies
- Security Systems
- Technology Applications
- Video Surveillance
- Cyber Security



Information Technology

- Audio Visual
- Cloud Solutions
- Data Centers
- Data Storage & Management
- Digital Transformation
- Network Communications
- Hardware & Software
- Mobile Computing Solutions
- Laptops & Tablets



Facilities & Construction

- Facilities Services
- Heavy Equipment Rental
- Disaster Recovery & Restoration
- Elevator/Escalator Maintenance
- Flooring
- Roofing
- Auto Parts
- HVAC & Indoor Air Quality
- Janitorial Supplies & Equipment
- Job Order Contracting
- Maintenance, Repair & Operations
- Modular Buildings
- Electrical



Parks & Recreation

- Grounds Maintenance & Equipment
- Fuel & Fuel Card Programs
- Playgrounds & Related Equipment
- Sport Surfaces & Synthetic Turf Field
- Utility Vehicles
- Tractors, Implements & Related Parts
- Food Service Distribution & Equipment



Office Products & Services

- Business Machines
- Document Scanning, Storage & Shredding
- Managed Print Solutions
- Office Products & Equipment
- Paper
- Telecommunications
- Small Parcel



OMNIA Partners is committed to the integrity and transparency of the procurement process. Online access to solicitation and award documentation is always available on the OMNIA Partners website. No FOIA, passwords or special requests are necessary.

State Contract Information Purchasing Corporation of America (PCA)

Contract Details

Contract Title	Furniture, Fixtures, Equipment, and Related Items
Contract Number	PCA OD-369-22
Contract Term	9/14/2022-9/14/2027
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2024
Freight Terms	FOB Destination
Discount Terms	42% off List (Discount includes Inside Delivery)
Chair Small-Run Charge	1- 9 Chairs--\$3000 10-49 Chairs--\$2000 50-99 Chairs--\$1000 Note, if a Member orders small numbers of chairs from multiple Agati brands, there will be a small-run charge for each brand.
Furniture Storage	\$5.00 per Sq. Ft per month
Volume Discounting	\$100K-\$200K (list) receive a 1% bonus discount \$200K+ (list) receive a 2% bonus discount

Reseller Information

Order Information and Invoicing	Orders from the customer should be made out to Agati Agati will invoice the customer
Installation	Negotiated between the reseller and customer

Contact Information

PCA Consultant	Dean Zajicek, 832-585-6373
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	www.pcamerica.org





BECOME A PCA MEMBER

Purchasing Cooperative of America is a national purchasing cooperative with legally procured contracts available for public entities in all 50 States and U.S. Territories, Canada and Mexico:

- *Educational institutions K-12 through universities*
- *Local, State and Federal governmental agencies*
- *Indian tribal governments*
- *Non-profit/non-taxed religious and charitable organizations*

PCA contracts may be used with federally-funded programs such as FEMA.

PCA Solicitation Procedure:

- COMPETITIVE BIDDING per Texas procurement and contracting statutes. Other state and federal statutes, including the FAR, are referenced in the solicitations.
- Solicitations are ADVERTISED for two consecutive weeks in a national publication, in a local publication, and on the PCA website.
- Evaluation Committee Members review solicitation responses per the EVALUATION FACTORS listed in the solicitation.

Join PCA

- No cost to join PCA. Vendors pay an administrative fee when they use their PCA contract.
- Scroll down to the map and click on your state to look at the interlocal contracting 'joint powers' statutes for your state.
- Some Texas entities must complete the Interlocal Contract (you can find an example on the 'Forms' tab) and submit it to pcamerica@pcamerica.org.
- Becoming a member is EASY
 - (1) **In Texas.** Register online at www.pcamerica.org/Members; some entities also complete the Interlocal Contract (available on the Forms tab).
 - (2) **Other States.** Register online at www.pcamerica.org/Members; key on your state to see your state's 'joint powers' statutes. Public entities of other states will know membership requirements required by their state statute(s) or local authority.
 - (3) As needed, submit the interlocal contract to pcamerica@pcamerica.org
- 'PCA', 'the contract number' and 'title' must be listed on your purchase order.

Membership Has Its Privileges

- Working directly with awarded contractors
- Additional terms may be listed on the purchase order upon or written in a supplemental contract, as negotiated and agreed upon
- Contract support from PCA contract managers
- DUE DILIGENCE documentation available to PCA members upon request

Learn more about **PCA** at www.pcamerica.org, 844-722-6374,
or call Elaine Nichols, Director, at 713-851-1471

AGATI

State Contract Information TIPS USA

Contract Details

Contract Title	TIPS Furniture, Furnishings and Services		
Contract Number	230301		
Contract Term	5/25/2023-5/29/2026		
Participants	See TIPS Member List		
Products Offered	All Agati Products		
Price List Year	2024		
Freight Terms	FOB Destination		
PO Submission	Email the reseller quote and PO to tipspo@tips-usa.com		
End User Discount	Dock Delivery	45%	
	Delivered & Installed	37%	

Contact Information

TIPS Representative	TIPS-USA (Contact Us)
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	TIPS USA
To Join TIPS, Please Visit This Website	TIPS-USA New Member





WHO IS TIPS?



- **The Interlocal Purchasing System** is the purchasing cooperative of Region 8 Education Service Center, the **Lead Public Agency**.
- We are public employees, the same as our Membership. Governed by a publicly elected **Board of Directors**.
- Chapter 8 of the Texas Education Code established Region 8 ESC as a **government agency**.
- TIPS is its own lead agency and has the **legislative authority** to establish contracts.

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WWW.TIPS-USA.COM



TIPS DUE DILIGENCE



- TIPS competitively solicits RFP's where agencies can piggyback from a TIPS awarded contract.
- TIPS contracts are solicited nationally and awarded by the Region 8 Board of Directors.
- TIPS completes a **“competitive bidding process”** on behalf of our Members' needs and expectations.
- Don't confuse our contracting model with the “Piggyback” procurement method that uses a “Lead Agency” to hold its contracts.

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TIPS LEGAL AUTHORITY

- TIPS is its own “Lead Agency” because we are a government agency.
- We mirror our Members’ contracting requirements and process.
- TIPS has the legislative authority by law to establish contracts for government & education agencies nationally
- Our bidding process and contracts are **nationally accepted** and validated by member agencies use nationally



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Vendor Profile Page

DUE DILIGENCE

All of the documentation that the Member will need to know if it was a **“competitively solicited bid”** is listed here on the Vendor’s profile page on our website.



EMAIL PURCHASE ORDER TO: TIPSPO@TIPS-USA.COM
ATTACH PO AS A PDF – ONLY ONE PO PER EMAIL
PO MUST REFERENCE TIPS CONTRACT NUMBER

OVERVIEW **DUE DILIGENCE** CONTACTS FINANCIAL SERVICES

PRINT PROFILE MARKETING

Bacallao Enterprises Inc
 CONTRACT: **170301** Data Center Hosting, Sales and Service
 May-26-2017 to May-22-2020

CONTRACT DOCUMENTS

- [Bid Request](#)
- [Bid Responder List](#)
- [Bid Advertising](#)

VENDOR DOCUMENTS

- [Award Letter](#)
- [Vendor Contract](#)
- [Renewal 1](#)
- [Renewal 2](#)

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MEMBER BENEFIT

Value of Cooperative Purchasing



Save Time & Money

No need to duplicate the competitive RFP process that TIPS has already completed. Reduces the impact of staffing and budget cuts



Full-line of Contract Solutions

Available to choose the products & services they desire and need.



Leveraging Relationships

Ability to select the Vendor they want to purchase from & they rep they want to work with



Quality Pricing

Able to avoid unpleasant experience of low-bids and low-quality awards. Receive national volume, ceiling-based, discounted pricing. Submit their own RFQ



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MEMBERSHIP INCLUDES

0

EDUCATION



- ✓ K-12 School Districts
- ✓ Private Schools
- ✓ Charter Schools
- ✓ Colleges
- ✓ Universities
- ✓ Special Education Districts

0

GOVERNMENT



- ✓ Cities & Counties
- ✓ Park & Water Districts
- ✓ States and State Agencies
- ✓ Native American Tribes
- ✓ Emergency Service Districts
- ✓ Transportation Authorities

0

NON-PROFIT



- ✓ Churches
- ✓ Hospitals
- ✓ Nursing Homes
- ✓ Housing Authorities
- ✓ Charitable Organizations
- ✓ Member Associations

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HOW TO BECOME A TIPS MEMBER



TIPS MEMBER ENROLLMENT

WHO CAN BECOME A TIPS MEMBER?

THE BENEFITS OF USING TIPS ARE AVAILABLE TO EDUCATION, GOVERNMENT AND NON-PROFIT AGENCIES.

THIS INCLUDES BUT IS NOT LIMITED TO:

✓ K-12 SCHOOL DISTRICTS	✓ MUNICIPALITIES	✓ CHARITABLE ORGANIZATIONS
✓ CHARTER SCHOOLS	✓ TOWNSHIPS	✓ COUNTIES
✓ PRIVATE SCHOOLS	✓ EMERGENCY SERVICE DISTRICTS	✓ OTHER ENTITIES WITH LEGISLATED PURCHASING/BIDDING REQUIREMENTS
✓ COLLEGES	✓ PARK DISTRICTS	
✓ UNIVERSITIES	✓ CHURCHES	
✓ STATE AGENCIES		

MEMBERSHIP ENROLLMENT PROCESS:

- WWW.TIPS-USA.COM

- CLICK ON THE APPROPRIATE IMAGE FOR YOUR STATE AND FILL OUT THE ENTITY SPECIFIC FORM:

 TEXAS ENTITIES CLICK HERE
 LOUISIANA SCHOOLS CLICK HERE
 ALL OTHER STATE ENTITIES CLICK HERE
- SUBMIT SIGNED INTERLOCAL AGREEMENT TO TIPS@TIPS-USA.COM WHERE YOUR MEMBERSHIP WILL BE PROCESSED WITHIN 24 HOURS.

NEED ASSISTANCE? CONTACT TIPS 866-839-8477

WWW.TIPS-USA.COM

AGATI
FURNITURE

REGIONAL COOPERATIVES





State Contract Information FCCC 00007787, Facilities Fixtures & Furnishings

Contract Details

Contract Title	Furniture			
Contract Number	23-001			
Contract Term	8/1/2023-7/31/2026 (7 one-year extensions possible)			
Products Offered	All Agati Furniture			
Price List Year	2023			
Freight Terms	FOB Destination			
	Group 1	\$0-\$25K	\$25K-\$300K	\$300K+
	Dock Delivery	45%	47.5%	50%
	Group 2	\$0-\$25K	\$25K-\$300K	\$300K+
	Dock Delivery	45%	47.5%	50%
	Inside Delivery	40%	45.0%	47.5%
	Turnkey Installation*	37%	42.5%	45%
Administrative Fee	2% (quarterly fee), 1% (annual educational funding fee), additional 2% quarterly fee for CSU schools			

Contact Information

FCCC Contracting Officer	Brett Chaponot 916-498-6733, www.foundationccc.org
Agati and Independent Manufacturer Representative Personnel	Diane Strohm- Agati Manufacturer Representative (Southern CA) 760-787-1521 (office), 858-735-3514 (cell) dianestrohm@earthlink.net Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Foundation for California Community Colleges

*--Turnkey Installation is another term for "Delivered & Installed"



State Contract Information

FCCC 00007787, Facilities Fixtures & Furnishings

What We Can Charge on FCCC's New Contract

Design Services--**\$50/hr** for services rendered, if 20 hours has been completed
and Agati is NOT awarded the project

Engineering Calculations to comply w/local building codes—Must be quoted

Storage Fees--\$1.25/sq ft



State Contract Information

Mid-Atlantic Purchasing Team (MAPT)

Contract Details

Contract Title	Furniture (Office, School, Library, -Etc.) and Equipment		
Contract Number	2015-42		
Contract Term	1/1/2016-12/31/2024		
Participants	Anne Arundel County, Baltimore City County, Baltimore County, Carroll County, Hartford County, Howard County, Montgomery County State of Maryland		
Products Offered	All Agati Furniture		
Price List Year	2024		
Freight Terms	FOB Destination		
Discounting Terms	Inside Delivery	45% off List	
Administrative Fee	N/A		

Contact Information

MAPT Contracting Officer	Shelley Liby 410-313-6379, sjliby@howardcountymd.gov		
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com		
Contract Website	BRCPC Representatives - Baltimore Metropolitan Council		

AGATI



State Contract Information Massachusetts Higher Education Consortium (MHEC)

Contract Details

Contract Title	Furniture			
Contract Number	MC11-C07			
Contract Term	8/6/2020-7/31/2024			
Participants	See MHEC Member List			
Products Offered	All Agati Furniture			
Price List Year	2023			
Freight Terms	FOB Destination			
Discounting Terms		\$0-	\$100,001-	\$250,001+
		\$100K	\$250K	
	Dock	45%	50%	52%
	Delivery			
	Delivered	40%	45%	47%
	&			
	Installed			

Contact Information

MHEC Contracting Officer	Sue McCarthy 413-992-2512, sue.mccarthy@mhec.net
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	MHEC Massachusetts Higher Education Consortium



State Contract Information

NPP/League of Oregon Cities

Contract Details

Contract Title	Commercial Grade Office, Lounge, & Reception Area Furniture
Contract Number	PS20130
Contract Term	4/1/2020-3/31/2026
Participants	All League of Oregon Cities, WIPHE Members, NPPGov Members
Products Offered	All Agati Furniture
Piggybacking	Can be piggybacked by state and local agencies outside of Oregon
Price List Year	2024
Freight Terms	FOB Origin
Discount Terms	Dock Delivery—48% off List
Installation	Negotiated between the dealer & end user

Contact Information

NPP Contracting Officer	Jamie Johnson-Davis, 877-329-8847 customerservice@nppgov.com
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Home - NPPGov



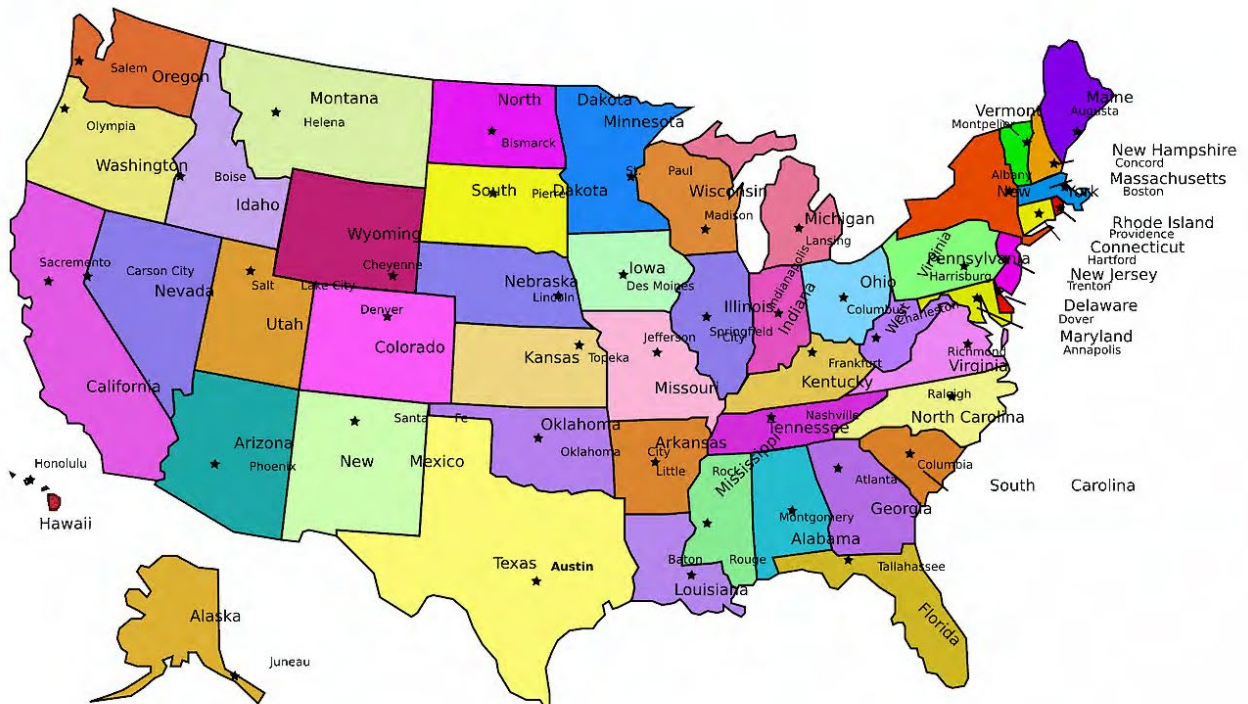
STATE AND LOCAL GOVERNMENT CONTRACTS



AGATI

FURNITURE

STATE GOVERNMENT CONTRACTS



AGATI

State Contract Information State of Alabama

Contract Details

Contract Title	State of Alabama		
Contract Number	MA220000002764		
Contract Term	3/1/2022-2/28/2027		
Participants	All State and Local Government Agencies		
Products Offered	All Agati Products		
Customer Discount	Dock Delivery	45% Off List	
	Inside Delivery	43% Off List	
	Delivered & Installed	37% Off List	
Price List Year	2024		
Freight Terms	FOB Destination		

Contact Information

AL Contracting Officer	Brittany Peterson 334-242-4667 brittany.peterson@purchasing.alabama.gov		
Agati Personnel	Beret EK-Director of Public Space Solutions 612-749-1856, beretek@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com		
Contract Website	My Resource Library		

AGATI

State Contract Information

CMAS 4-18-71-0168B (California Multiple Award Schedule)

Contract Details

Contract Title	Furniture
Contract Number	4-18-71-0168B
Contract Term	6/14/2018-6/6/2028
Participants	All CA State & Local Government Agencies, California State University (CSU) and University of California (UC) systems, K-12 public schools and community colleges empowered to expend public funds
Products Offered	All Agati Furniture listed on GSA Price List
Price List Year	Current GSA 47QSCA18D000H Price List
Freight Terms	FOB Origin
Discounting Terms	54.66% off List
Order Limit	\$100,000, "Unless otherwise determined by an individual ordering purchasing authority". Local government agencies are NOT bound by the \$100K limit.
PO Instructions	PO should be made out to Agati
Sales Tax	Sales tax is to be charged according to the tax rate of the customer's location. Government agency must provide evidence of tax-exempt status.

Contact Information

Contracting Officer	Bryan Dugger, 279-946-7931, Bryan.Dugger@dgs.ca.gov
Agati and Manufacturer Representative Personnel	Diane Strohm- Agati Manufacturer Representative (Southern CA) 760-787-1521, dianestrohm@earthlink.net Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	CMAS

AGATI

State Contract Information

CMAS 4-23-05-1034 (California Multiple Award Schedule)

Contract Details

Contract Title	Furniture
Contract Number	4-23-05-1034
Contract Term	5/16/2023-6/6/2028
Participants	All CA State & Local Government Agencies, California State University (CSU) and University of California (UC) systems, K-12 public schools and community colleges empowered to expend public funds
Products Offered	All Agati Furniture listed on GSA Price List
Price List Year	Current GSA 47QSCA18D000Z Price List
Freight Terms	FOB Origin
Discounting Terms	54.66% off List
Order Limit	\$100,000, "Unless otherwise determined by in individual ordering purchasing authority". Local government agencies are NOT bound by the \$100K limit.
PO Instructions	PO should be made out to Agati
Sales Tax	Sales tax is to be charged according to the tax rate of the customer's location. Government agency must provide evidence of tax-exempt status.

Contact Information

Contracting Officer	Bryan Dugger, 279-946-7931, Bryan.Dugger@dgs.ca.gov
Agati and Manufacturer Representative Personnel	Diane Strohm- Agati Manufacturer Representative (Southern CA) 760-787-1521, dianestrohm@earthlink.net Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	CMAS

AGATI

State Contract Information Connecticut

Contract Details

Contract Title	Library Furniture				
Contract Number	14PSX0303				
Contract Term	5/1/2015-5/31/2025				
Participants	All State and Local Government Agencies				
Products Offered	Agati Library Furniture				
Exceptions	Lounge Furniture				
Price List Year	2024				
Freight Terms	FOB Destination				
		\$0- \$25K	\$25K- \$100K	\$100K- \$250K	\$250K+
	Dock Delivery	45%	48%	50%	52%
	Installation (w/ Prev. Wage)	36%	41%	44%	48%
	Installation (No Prev. Wage)	39%	43%	46%	49%
Administrative Fee	N/A				

Contact Information

CT Contracting Officer	Pamela Anderson 860-713-5088, Pamela.anderson@ct.gov
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Department of Administrative Services

AGATI

State Contract Information State of Florida

Contract Details

Contract Title	Furniture
Contract Number	56120000-24-NY-ACS
Contract Term	2/20/2024-12/1/2028
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2023
Freight Terms	FOB Destination for orders greater than \$2500 (net)
Discounting Terms	Dock Delivery—51.66%
Prompt Pay Discount	None
Installation	Negotiated between the reseller and customer
Administrative Fee	1.0%

Contact Information

FL Contracting Officer	Corrina Azard 850-410-0798, corrina.azard@dms.fl.gov
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
State of FL Contract Website	Furniture, All Types
State of NY Contract Website	NYS OGS - 20915 23109 Furniture, All Types

State Contract Information Georgia

Contract Details

Contract Title	Furniture				
Contract Number	99999-001-SPD0000198-0028				
Contract Term	12/1/2023-11/30/2025				
Participants	All State and Local Government Agencies				
Products Offered	C10 Modular: Carrels/Library				
Price List Year	2023				
Freight Terms	FOB Destination				
		\$0K- \$100K	\$100K- \$200K	\$200K- \$500K	\$500K+
Dock Delivery	45% off MSRP	48% off MSRP	50% off MSRP	53% off MSRP	
Inside Delivery	42% off MSRP	45% off MSRP	48% off MSRP	51% off MSRP	
Delivered & Installed	40% off MSRP	43% off MSRP	45% off MSRP	49% off MSRP	

Contact Information

GA Contracting Officer	Emily Harris 404-668-2663, Emily.Harris@doas.ga.gov
Agati Personnel	Beret EK-Director of Public Space Solutions 612-749-1856, beretek@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Statewide Contracts

AGATI

State Contract Information State of Kentucky

Contract Details

Contract Title	State of Kentucky			
Contract Number	MA 758 2200000602			
Contract Term	5/26/2022-1/31/2027 (w/1-year options exercised)			
Products Offered	All Agati Products			
Customer Discount		\$0-\$100K	\$100K-\$200K	\$200K+
	Discount off MSRP	45%	47.5%	50%
Price List Year	2024			
Administrative Fee	N/A			
Freight Terms	FOB Destination			
Order Information and Invoicing	Purchase orders can be sent to the reseller. Orders from the customer should be made out to Agati, in care of the assisting dealer. Agati will invoice the government agency			

Contact Information

KY Contracting Officer	Carrie Willard, 502-564-6515 Carrie.willard@ky.gov
Agati Personnel	Beret EK-Director of Public Space Solutions 612-749-1856, beretek@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com

AGATI

State Contract Information New York

Contract Details

Contract Title	Furniture
Contract Number	PC70155
Contract Term	12/1/2023-12/1/2028
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2023
Freight Terms	FOB Destination for orders greater than \$2500 (net)
Discounting Terms	Dock Delivery—51.66%
Inside Delivery	Additional 12% of Total Invoice (Upstate), additional 20% of Total Invoice (Downstate)
Prompt Pay Discount	None
Installation	Negotiated between the reseller and customer

Contact Information

NY Contracting Officer	Rachel Smelyansky 518-473-2961, OGS.sm.PS_CM_FoodFurnitureHardware@ogs.ny.gov
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	NYS OGS - 20915 23109 Furniture, All Types

AGATI

State Contract Information North Carolina

Contract Details

Contract Title	Furniture
Contract Number	5610A
Contract Term	7/15/2024-7/14/2027
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2024
Freight Terms	FOB Destination
Discounting Terms	45% off list (Dock Delivery)
Installation	Negotiated between the dealer and end user

Contact Information

NC Contracting Officer	Bahaa Jizi—Contract Administrator 984-236-0218, bahaa.jizi@doa.nc.gov Ian Fox-Castro—Contract Manager 984-236-0249, ian.m.fox-castro@doa.nc.gov
Agati Personnel	Nathaniel Hawkins-Contract Manger 312-632-6201, nhawkins@agati.com
Contract Website	NC DOA : Statewide Term Contracts

AGATI

State Contract Information Pennsylvania

Contract Details

Contract Title	Furniture
Contract Number	4400016561
Contract Term	5/1/2022-4/30/2025
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2024
Freight Terms	FOB Destination (Order must be more than \$400)
Discount Terms	42% off List (Discount includes Inside Delivery)
Administrative Fee	N/A

Contact Information

PA Contracting Officer	Adrienne Dickerson 717-787-3475, addickerso@pa.gov
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	PA - eMarketplace

AGATI

State Contract Information South Carolina

Contract Details

Contract Title	Educational Furniture
Contract Number	4400022740
Contract Term	12/6/2019-12/5/2026
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2024
Freight Terms	FOB Destination
Discounting Terms	50% off List
Installation	“Installation of products requiring custom or complex fitting due to the nature of the product shall be quoted, ordered and billed separately.” “Costs may be incurred due to “extreme installation” conditions (stair carry, street unloading, etc). Such costs must be negotiated prior to issuance of order; and must be clearly specified on pricing documents, purchase orders, and invoices.”

Contact Information

SC Contracting Officer	DeAna Reed-Sharpe 803-896-6389, drsharpe@mmo.sc.gov
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Contract Detail



LOCAL GOVERNMENT CONTRACTS



AGATI

State Contract Information Charlotte County Public Schools--Florida

Contract Details

Contract Title	Classroom & Office Furniture	
Contract Number	23/24-636GB	
Contract Term	2/9/2024-2/8/2025	
Participants	Charlotte County Public Schools. Purchases may be made under this bid by other "public agencies" within the State of Florida per DOE Regulation #6A1.012(5) and Florida Statute 163.01(3)(b) with the consent and agreement of the successful Seller(s).	
Products Offered	All Agati Products	
Price List Year	2023	
Freight Terms	FOB Destination	
End User Discount	Dock Delivery	45% Off List
	Inside Delivery	43% Off List
	Delivered & Installed	37% Off List

Contact Information

CCPS Representative	Ginny Burr, Buyer PH: 941-575-5400 ext 1412 Ginny.burr@yourcharlotteschools.net	
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com	

AGATI

State Contract Information City of Eugene, OR

Contract Details

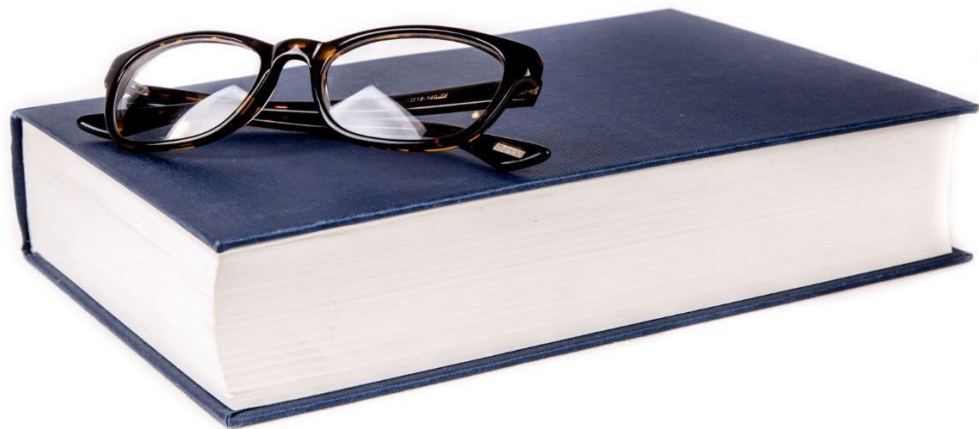
Contract Title	Furniture				
Contract Number	201920075				
Contract Term	8/1/2019-7/31/2025				
Participants	All City Agencies				
Products Offered	All Agati Furniture				
Piggybacking	Can be piggybacked by state and local agencies throughout Oregon				
Price List Year	2023				
Freight Terms	FOB Destination				
Discount Terms		\$0-\$100K	\$100,001-\$149,999	\$150,000-\$199,999	\$200,000-\$249,999
	Inside Delivery	40%	41%	42%	43%
	Del. & Installed	35%	36%	37%	38%
	Additional 1% added for every \$50K (List)				

Contact Information

Eugene, OR Contracting Officer	Noel Dietz, 541-682-6814 ndietz@eugene-or.gov
Agati Personnel	Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Purchasing Eugene, OR Website



UNIVERSITY CONTRACTS



AGATI

State Contract Information University of Alabama

Contract Details

Contract Title	University of Alabama	
Contract Number	T0544514	
Contract Term	3/1/2017-2/28/2022	
Products Offered	All Agati Products	
Customer Discount	Delivered & Installed	37% Off List
Price List Year	2024	
Freight Terms	FOB Destination	

Contact Information

University of AL Contracting Officer	Amy Chambley 334-242-4667 amy.chambley@fa.ua.edu	
Agati Personnel	Beret EK-Director of Public Space Solutions 612-749-1856, beretek@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com	

AGATI

State Contract Information University of Wisconsin

Contract Details

Contract Title	MISCELLANEOUS EDUCATIONAL RELATED FURNITURE	
Contract Number	23-5665	
Contract Term	10/1/2022-9/30/2027 (with all options exercised)	
Products Offered	All Agati Products	
Customer Discount	Dock Delivered	44% Off List
	Delivered & Installed	39% Off List
Price List Year	2023	
Freight Terms	FOB Destination	
Participants	University of Wisconsin System, All State and Local Government Agencies	

Contact Information

University of WI Contracting Officer	Sarah Martin sarah.martin@wisc.edu	
Agati Personnel	Beret EK-Director of Public Space Solutions 612-749-1856, beretek@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com	

Additional Services on UW Contract

Design Services--\$50/hr for services rendered, if 20 hours has been completed and Agati is NOT awarded the project

Storage Fees--\$1.25/sq ft per week, additional charge of \$10/100 lbs handling fee with \$100.00 minimum charge

AGATI OVERVIEW



Celebrated for its design. Chosen for its quality.

AGATI
FURNITURE

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General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address GSA Advantage! is:

<http://www.GSAAvantage.gov>

Multiple Award Schedule
GSA Contract No. 47QSCA18O000H

Library Furniture

For more information on Federal Supply Schedules, please visit the GSA Library, www.gsalibrary.gsa.gov

Contract Period:
June 7, 2018 - June 6, 2028



Craftsmanship for Centers of Learning . Hospitality . Healthcare . Corporate

AGATI 451 N. CLAREMONT AVE. CHICAGO, IL 60612

T 312.829.1977 F 312.829.8249 www.agati.com

AGATI, Inc. is a small business, incorporated 1987 in the State of Illinois.

**General Services Administration Federal Supply Service
Authorized Federal Supply Schedule Price List: MAS Furniture & Furnishings-Miscellaneous Furniture**

Customer Information 1a) Table of Contents for Awarded Special Item Numbers (SIN) 337127LFSB- Library Furniture, OLM (Order-Level Material)

Furniture Collections Section – includes tables, carrels, end panels, shelving, accessories

Carrels _____ 16, 28-29, 35, 46-48, 56, 97, 127-128, 143-145, 181-185

Dictionary or Atlas Stands _____ 17, 30, 37, 49, 59, 106, 134, 150, 190

End Panels _____ 18, 30, 37, 49, 59, 153

Literature or Media Display Racks _____ 17, 151

Shelving _____ 154-155

Tables _____ 13-15, 20, 24-27, 32-34, 41-45, 57-58, 79-81, 85-86, 94, 96, 103-105, 130-133, 148-149, 166-168, 187-189

Seating Collections Section – includes seating, child seating

Chairs _____ 21, 22-23, 31, 38-40, 50-55, 70-78, 95, 98-102, 122, 126, 129, 138-142, 147, 170, 176-180

Stools _____ 11, 21, 75, 122, 126, 140, 159, 170, 178

Banquettes _____ 110-113

Benches _____ 12, 31, 39, 53-55, 83, 98-100, 107, 110-111, 129, 135-136, 147, 162-163, 165, 186

Children's _____ 11, 23, 70, 101, 138, 158, 176-177

1b) Lowest Priced Model No. for Awarded Special Item Numbers (SIN) 337127LFSB-Library Furniture

Atlas Stand _____	Model No. PRM-ATL-2424 45-RO _____	\$4411.19
Carrel _____	Model No. ANT-TBL-CRL-3632-39-KE-M _____	\$1946.65
Dictionary Stand _____	Model No. PRM-DIC-2424-45-RO _____	\$3561.43
End Panel _____	Model No. PRM-EP-SF-1266-RO _____	\$596.73
Literature Display Rack _____	Model No. PRM-VMR-3013-42 _____	\$5577.67
Newspaper Rack _____	Model No. PRM-NEWS-SF-3618-36 _____	\$3958.94
Seating _____	Model No. PRA-STG-1000-RO _____	\$281.83
Shelving (Starter) _____	Model No. PRM-BKC-SF-STR-3630-12-RO _____	\$1474.39
Shelving (Adder) _____	Model No. PRM-BKC-SF-ADR-3530-12-RO _____	\$1338.71
Table _____	Model No. ANT-TBL-4236-30-KE-M _____	\$1601.50

2) Maximum Order

\$250,000

3) Minimum Order Limitation

\$100.00 Net Purchase Price. All orders shall be as for one destination.

4) Geographic Coverage

The 48 Contiguous States and Washington, DC, (CONUS). Shipments for AK, HI, GU, PR, etc., are FOB Factory (refer for participating representatives for consolidation or contact Protocol Government Customer Service for forwarding and/or containerization information). For "International" Use of Domestic Schedules; Activities shall provide forwarding instructions and/or documentation and/or instructions.

5) Point(s) of Production

Hazel Crest, Cook County, Illinois
Chicago, Cook County, Illinois
Falconer, Chautauqua County, New York

Customer Information

continued

- 6) **Discount Statement**
Prices shown are LIST. GSA NET is 54.66% off LIST

- 7) **Quantity Discounts Statement**
None

- 8) **Prompt Payment Terms**
None. Payment terms are NET 30 days, from date of invoice

- 9) **Government Credit Cards**
 - a) Government Credit Cards accepted, above or below micro-purchase levels. Written confirmation and authorized signatures are required. Activities may verbally provide card information, but product(s) shall be confirmed in writing. Use of the Credit Cards shall beat time of orderplacement, with cardschargedatimeofshipmentorperformance.
 - b) There is no discount For Credit Card Use

- 10) **Foreign Items**
None

- 11a) **Time of Delivery**
90 days After Receipt of Order (ARO) or sooner. Orders conforming to routine commercial criteria may be accorded shorter lead-times. Orderswhichrequiredeliverydatesinexcessof90 daysshallspecify"donotship prior to." instruction

- 11b) **Expedited Delivery Program**
None. However, all items may be considered for expedited delivery. Shipments of less than 30 days may be subject to additional negotiated consideration between the ordering activity and AGATI, Inc.

- 11c) **Overnight and Two Day Delivery**
Certain models and/or parts may be available for overnight or 2-day shipment. Normal orders, which have not yet been loaded, may be modified for air shipment. This practice is not encouraged but is available subject to all transportation charges being borne and paid by the government

- 11d) **Urgent Requirements**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249

-
- 12) **F.O.B.**
All orders FOB origin.
- 13) **Ordering Address**
Send completed purchase orders to: AGATI, Inc. 451 N. Claremont Avenue, Chicago, IL 60612
- 14) **Payment Address**
AGATI, Inc. 451 N. Claremont Avenue, Chicago, IL 60612
- 15) **Warranty**
AGATI products are warranted against all defects in materials and workmanship for a period of ten years from date of delivery. This includes the following: veneer lifting or peeling, glue joint failure, and wood joints pulling apart. AGATI hand crafts and finishes its products using the finest hardwoods and traditional hand finishing techniques. AGATI uses finishing techniques that are intended to highlight the inherent beauty of the wood used in its products. Depending upon the figure of the wood used, certain areas may take the stain differently than others. This is considered a sign of high quality, unretouched finish. Finishes mellow with age. Since wood is a natural material, some expansion and contraction is to be expected. The foregoing is not to be considered a defect in the materials or manufacturing process used and is not covered under warranty. The catalyzed finishes used by AGATI are very durable and will not cloud or ring from water stains and are resistant to solvents such as alcohol.
The AGATI warranty covers the lifting of any plastic laminate from the substrate but can not underwrite the laminate manufacturer's guarantee against scratching and chipping.
During the warranty period, AGATI will, at its discretion, repair or replace defective merchandise free of charge. This warranty does not extend to COM, COL or any non-standard materials selected by and used at the request of the customer. This warranty does not extend to damage resulting from shipping, accident, alteration, misuse, tampering, negligence, abuse or ordinary wear and tear. This warranty is given expressly and in lieu of all other warranties, express or implied, or merchantability and fitness for particular purpose and constitutes the only warranty made by AGATI. No merchandise may be returned to AGATI without AGATI's written approval.
- 16) **Export Packing Charges**
Available upon request.
- 17) **Credit Card Terms**
None. Refer to 9a and 9b.
- 18) **Rental Maintenance and Repair**
Not applicable.
- 19) **Installation**
Available, negotiated with contractor on a project-by-project basis by the ordering activity involved.

Customer Information

continued

- 20) **Repair Parts**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
- 21) **Service and Distribution**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
- 22) **Participating Agati Dealers**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
- 23) **Preventative Maintenance**
Not applicable.
- 24a) **Environmental Attributes**
Published Environmental Statement(s) available upon request.
- 24b) **Electronic and Information Technology (EIT)**
Not applicable.
- 25) **Data Universal Number System (DUNS)**
DUNS 18 7073432
- 26) **Central Contractor Registration (CCR)**
TIN 36-3529331
- 27) **CAGE Code**
1UJE6

AGATI

General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address GSA Advantage! is:

<http://www.GSAAvantage.gov>

Multiple Award Schedule
GSA Contract No. 47QSCA18D000Z

Lounge, Courtroom, & Institutional Furniture

For more information on Federal Supply Schedules, please visit the GSA Library, www.gsalibrary.gsa.gov

Contract Period:
September 20, 2018 - June 6, 2028



Craftsmanship for Centers of Learning . Hospitality . Healthcare . Corporate

AGATI 451 N. CLAREMONT AVE CHICAGO, IL 60612

T 312.829.1977 F 312.829.8249 www.agati.com

AGATI, Inc. is a small business, incorporated 1987 in the State of Illinois.

**General Services Administration Federal Supply Service Authorized Federal
Supply Schedule Price List: MAS Furniture & Furnishings-Office Furniture**

Customer Information

- 1a) **Table of Contents for Awarded Special Item Numbers (SIN) 33721 Office Furniture**
- 1b) **Lowest Priced Model No. for Awarded Special Item Number (SIN) 33721 Office Furniture**
 - Occasional Table pg. 61 Model No. WIL-TBL-OCC-2424-18-RO.....\$605.74
 - Metal Base Table pg. 49 Model No. TBL-DBSE-2525-29.....\$590.78
 - Ottoman pg. 56 Model No. PRM-STG-1522-24-RO \$459.29
- 2) **Minimum Order Limitation**

\$100.00 Net Purchase Price. All orders shall be as for one Destination.
- 3) **Maximum Order**

\$250,000
- 4) **Geographic Coverage**

The 48 Contiguous States and Washington, DC, (CONUS). Shipments for AK, HI, GU, PR, etc., are FOB Factory (refer for participating representatives for consolidation or contact Protocol Government Customer Service for forwarding and/or containerization information). For "International" Use of Domestic Schedules; Activities shall provide forwarding instructions and/or documentation and/or instructions.
- 5) **Point(s) of Production**

Hazel Crest, Cook County, Illinois
Chicago, Cook County, Illinois
Falconer, Chautauqua County, New York



- 6) **Discount Statement**
Prices shown are LIST. GSA NET is 54.66% off LIST

- 7) **Quantity Discounts Statement**
None

- 8) **Prompt Payment Terms**
None. Payment terms are NET 30 days, from date of invoice

- 9) **Government Credit Cards**
 - a. Government Credit Cards accepted, above or below micro-purchase levels. Written confirmation and authorized signatures are required. Activities may verbally provide card information, but product(s) shall be confirmed in writing. Use of the Credit Card shall beat time of order placement, with cards charged at time of shipment or performance.
 - b. There is no discount For Credit Card Use

- 10) **Foreign Items**
None

- 11a) **Time of Delivery**
90 days After Receipt of Order (ARO) or sooner. Orders conforming to routine commercial criteria may be accorded shorter lead-times. Orders which require delivery dates in excess of 90 days shall specify a "do not ship prior to." instruction

- 11b) **Expedited Delivery Program**
None. However, all items may be considered for expedited delivery. Shipments of less than 30 days may be subject to additional negotiated consideration between the ordering activity and AGATI, Inc.

- 11c) **Overnight and Two Day Delivery**
Certain models and/or parts may be available for overnight or 2-day shipment. Normal orders, which have not yet been loaded, may be modified for air shipment. This practice is not encouraged but is available subject to all transportation charges being borne and paid by the government

- 11d) **Urgent Requirements**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249



-
- 12) **F.O.B.**
All orders FOB origin.
 - 13) **Ordering Address**
Send completed purchase orders to: AGATI, Inc. 451 N. Claremont Avenue, Chicago, IL 60612
 - 14) **Payment Address**
AGATI, Inc. 451 N. Claremont Avenue, Chicago, IL 60612
 - 15) **Warranty**
AGATI products are warranted against all defects in materials and workmanship for a period of ten years from date of delivery. This includes the following: veneer lifting or peeling, glue joint failure, and wood joints pulling apart. AGATI hand crafts and finishes its products using the finest hardwoods and traditional hand finishing techniques. AGATI uses finishing techniques that are intended to highlight the inherent beauty of the wood used in its products. Depending upon the figure of the wood used, certain areas may take the stain differently than others. This is considered a sign of high quality, unretouched finish. Finishes mellow with age. Since wood is a natural material, some expansion and contraction is to be expected. The foregoing is not to be considered a defect in the materials or manufacturing process used and is not covered under warranty. The catalyzed finishes used by AGATI are very durable and will not cloud or ring from water stains and are resistant to solvents such as alcohol.
The AGATI warranty covers the lifting of any plastic laminate from the substrate but can not underwrite the laminate manufacturer's guarantee against scratching and chipping.
During the warranty period, AGATI will, at its discretion, repair or replace defective merchandise free of charge. This warranty does not extend to COM, COL or any non-standard materials selected by and used at the request of the customer. This warranty does not extend to damage resulting from shipping, accident, alteration, misuse, tampering, negligence, abuse or ordinary wear and tear. This warranty is given expressly and in lieu of all other warranties, express or implied, or merchantability and fitness for particular purpose and constitutes the only warranty made by AGATI. No merchandise may be returned to AGATI without AGATI's written approval.
 - 16) **Export Packing Charges**
Available upon request.
 - 17) **Credit Card Terms**
None. Refer to 9a and 9b.
 - 18) **Rental Maintenance and Repair**
Not applicable.
 - 19) **Installation**
Available, negotiated with contractor on a project-by-project basis by the ordering activity involved.



-
- 20) **Repair Parts**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
 - 21) **Service and Distribution**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
 - 22) **Participating Representatives**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
 - 23) **Preventative Maintenance**
Not applicable.
 - 24a) **Environmental Attributes**
Published Environmental Statement(s) available upon request.
 - 24b) **Electronic and Information Technology (EIT)**
Not applicable.
 - 25) **Data Universal Number System (DUNS)**
DUNS 18 7073432
 - 26) **Central Contractor Registration (CCR)**
TIN 36-3529331
 - 27) **CAGE Code**
1UJE6

Overview

AGATI Furniture is synonymous with timeless designs and exceptionally crafted pieces. Clients and designers everywhere use the AGATI team as a trusted resource.

But it is Agati the person that makes his company renowned. Lead by Joe Agati's vision and talent, the AGATI approach is to provide individualized attention and tailored solutions to meet the needs of our clients.

AGATI's ability to provide classic, yet functional designs transcends all markets. Known for its work in the institutional market, AGATI builds furniture to withstand the rigors of daily use. These types of environments see a revolving door of users on a daily basis, so the furniture must be able to stand the test of time. AGATI also understands that every project has its budget.

Modifying standard collections is one way AGATI works to keep costs down.

Being able to enhance an already standard collection allows AGATI to work within budget constraints, while still supplying our clients with custom capabilities.

Ultimately, AGATI's mission is to be a high quality, furniture resource to architects, designers and clients through design, engineering, and project management expertise. Each design is carefully considered for structure, strength, and durability. These elements are critical to a long product lifecycle and reduced landfill waste. Our sustainable products result from using renewable American hardwoods and other natural materials to meet the goals of green architecture.

Superior American craftsmanship.

All AGATI Collections are original designs and are constructed to endure heavy use. AGATI manufactures its chairs using the mortise and tenon method, not the more common dowel method. Each right angled joint is secured with a hardwood pin, making the strongest joint possible. AGATI chairs also feature one-piece, solid lumber back leg posts for superior stability and strength. Engineered with lumbar supports shaped into the back splats, AGATI chairs are designed for patron comfort - not for easy manufacturing.

Chairs can be modified to compliment their surrounding interiors, enhancing any environment.

Table bases are constructed with side aprons and leg stretchers, and are mounted to the bottom face of the table tops with steel plates. This structure provides a foundation for a solid, long lasting work surface.

The time, effort, and care expended in the manufacturing of these products ensure many years of safe use.

AGATI knows design.

AGATI is defined by versatility. Designs combine a unique blend of aesthetics and engineering, distinguished by their eclectic styles. Inspired by the need for furniture that is both timeless and universal, AGATI is committed to the design and engineering of each and every piece.

Furniture built to last a lifetime means investing in the future. AGATI is dedicated to implementing sound environmental practices such as utilizing domestic reforested lumber, as well as reusable packaging materials. AGATI believes in helping preserve resources at no expense to the integrity of the product or the satisfaction of the customer.

Celebrated for its design. Chosen for its quality.

The logo for AGATI features the word "AGATI" in a bold, serif font. The letters are white with a dark outline. Below the text are three horizontal lines of varying thickness, creating a stylized underline effect.

AGATI

GENERAL INFORMATION

Prices

Published prices are list unless otherwise indicated.

Prices are subject to change without notice.

Warranty

AGATI products are warranted against all defects in materials and workmanship for a period of ten years from date of delivery. This includes the following: veneer lifting or peeling, glue joint failure, and wood joints pulling apart. AGATI handcrafts and finishes its products using the finest hardwoods and traditional hand finishing techniques. AGATI uses finishing techniques that are intended to highlight the inherent beauty of the wood used in its products. Depending upon the figure of the wood used, certain areas may take the stain differently than others. This is considered a design of high quality, unretouched finish. Finishes mellow with age. Since wood is a natural material, some expansion and contraction is to be expected. The foregoing is not to be considered a defect in the materials or manufacturing process used and is not covered under warranty. The catalyzed finishes used by AGATI are very durable and will not cloud or ring from water stains and are resistant to solvents such as alcohol.

The AGATI warranty covers the lifting of any plastic laminate from the substrate but can not underwrite the laminate manufacturer's guarantee against scratching and chipping.

During the warranty period, AGATI will, at its discretion, repair or replace defective merchandise free of charge.

This warranty does not extend to COM, COL or any non-standard materials selected by and used at the request of the customer. This warranty does not extend to damage resulting from shipping, accident, alteration, misuse, tampering, negligence, abuse or ordinary wear and tear. This warranty is given expressly and in lieu of all other warranties, express or implied, or merchantability and fitness for particular purpose and constitutes the only warranty made by AGATI.

No merchandise may be returned to AGATI without AGATI's written approval.

Orders and Terms

Each customer's order will be processed as indicated on AGATI's shop drawings, and is the final agreement between AGATI and the customer and supercedes all prior written and oral data regarding said order. Any discrepancy between the customer's purchase order and AGATI's confirmation must be brought to AGATI's attention, in writing, within ten days from the date of confirmation. As a general rule, AGATI will accept changes to confirmed orders under the following conditions:

- 1) The request must be submitted in writing and received in time so that the requested change may be incorporated into the production schedule.
- 2) Changes will be subject to review by AGATI's production staff. Additional charges for materials, labor and administrative costs will be billed as necessary.

AGATI will confirm all order changes in writing.

Order Acknowledgement

Acknowledgement will be made for each order and indicates final production specifications. Buyer should check the acknowledgement to be sure that all order details are correct. Orders will not be acknowledged or entered for production until all specification information is complete. Accepted orders are subject to the terms and conditions set forth herein and our acknowledgement, notwithstanding any variance in terms and conditions set forth on buyer's order form.

We are not responsible for delays beyond our control and will ship when merchandise is ready, invoicing as of that date. If buyer cannot accept, warehousing charges will be imposed. Partial shipments may be made and invoices covering these shipments are to be paid as they fall due.

AGATI

GENERAL INFORMATION

Warehousing	As production space is at a premium, orders will be shipped as ordered.	On orders which cannot be shipped, furniture will be invoiced and warehousing charges will accrue on a monthly basis.
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Cancellations, Changes and Returns	All cancellations, changes and returns must be requested in writing from our office and are not allowed without authorization. Authorized returns are subject to our shipping instructions. Changes are subject to our ability to comply and cancellations	where production has begun will incur a charge of 10% or more, depending upon state of production. Custom items may not be cancelled. Table orders normally cannot be cancelled as veneers and laminate tops are ordered immediately.
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Shipping	Shipping options depend on size of order, destination and whether the product is cartoned or blanket wrapped.	For larger orders we will provide freight quotes.
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Freight Damage and Claims	All items must pass through final inspection before being released to a transportation company which assumed responsibility for goods at that time. Product is shipped FOB origin and, once in transit, title passes to buyer who is responsible for resolving any transit related issue. Therefore, if shipment is received damaged, buyer must both file a claim and look to carrier for adjustment and our invoice in all conditions falls due as rendered. The following suggestions may assist buyers in handling freight claims:	<p>In the event of obvious damage, note damage on both copies of the freight bill and ask the driver to sign both copies.</p> <p>Note any excessive wear, damage or handling marks on cartons, especially if cartons appear to have been dropped, and follow written instructions on shock watch labels on cartons.</p> <p>Report concealed damage to carrier as quickly as possible</p> <p>Request that the carrier send an inspector immediately.</p> <p>Retain all cartons and packing materials.</p>
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Design Rights	Designs shown in AGATI catalogs and literature and website are, and remain, the property of AGATI who reserves the exclusive right to manufacture them. Any reproduction of these	designs constitutes an infringement of AGATI rights and will incur prosecution. AGATI reserves the right to make changes in price, dimensions and/or construction without prior notice.
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Custom Quotations and Orders	AGATI welcomes the opportunity to quote on custom designs and variations on existing designs. Requests must be thoroughly described and accompanied by drawings or sketches to insure correct interpretation. Custom designs are subject to interpretation by AGATI's production staff.	Orders for custom designs will be confirmed by AGATI in the usual manner along with shop drawings prepared by AGATI, which will require the customer's written approval to initiate production.
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**For More Information
Contact us**

AGATI Furniture
451 N. Claremont Avenue
Chicago, IL 60612

Phone: 312.829.1977
Fax: 312.829.8249
www.agati.com

As a wood furniture manufacturer, our efforts are to keep our forests healthy. AGATI believes in responsible business practices now, to ensure that we will have forests for future generations to enjoy.

AGATI's mission is to be a high quality furniture resource to architects, designers and clients through our design, engineering, and project management expertise. Each design is carefully considered for structure, strength, and durability. These elements are critical to a long product lifecycle and reduced landfill waste. We produce sustainable products by using renewable hardwoods and other natural materials to meet the goals of green architecture.

Designing for the Future

AGATI designs stand the test of time. Classic designs that do not cater to trends extend the longevity of our products. Clients are more likely to hold onto furniture for their lifespan versus discarding and buying new because of outdated styles.

Standard Practices

MATERIALS:

- AGATI's main material sources are hardwoods, which are sustainable solutions for eco-effective design and fabrication. AGATI uses locally grown hardwoods, coming from responsibly managed forests. American hardwoods (oak, cherry, maple, walnut) are renewable resources.
- AGATI now offers FSC (Forest Stewardship Council) wood seating certified for "chain of custody." Only wood from SFI or PEFC certified forests is used and a certificate is provided proving wood was harvested legally and taken from an FSC managed forest. Proof of chain of custody will also be provided.
- AGATI now offers furniture with FSC woods and composite cores. A certificate will be provided to prove the materials are FSC certified.
- AGATI is switching to using "CARB" (California Air Resources Board) compliant composite wood products. This standard addresses the formaldehyde emissions from the composite wood products by reducing the parts per million levels of VOCs emitted into the atmosphere by the formaldehyde found in current composite wood products.
- Water based glues are used for almost every application. Low VOC glues are Greenguard certified and used for all other applications.
- AGATI now offers water-based finishes.

Construction:

- AGATI engineers its chairs for superior lumbar support, patron comfort and long life, not ease of manufacturing.
- Many chair parts are steam bent rather than machined from glued-up or larger boards. More efficient use of product, results in less waste.
- Whenever possible, table legs are machined from blanks cut from wood bats (short log cut-offs from the sawmill) instead of resawing thicker lumber. This process allows greater lumber yield from the log and reduces waste.
- Table work surfaces are fabricated with Forbo Linoleum made from readily renewable natural materials. Forbo offers independent, peer-reviewed, full product Life-Cycle Assessments (LCA). Both Forbo and our laminate vendors are Greenguard certified.
- The steel AGATI uses has a 50% recycled rate for all metal furniture. Powder coat finishes are available which means no VOCs.
- Brushed stainless steel finishes are also available in select products

Shipping and Disposal:

- Approximately 95% of AGATI shipments are blanket wrapped cutting back on packaging and waste and allowing for re-use of blankets
- AGATI utilizes "Just-in-Time" manufacturing which results in less storage, less waste and conserves resources.
- AGATI waste is disposed of in a safe and controlled manner. The waste is picked up and recycled. AGATI uses what it is able to of the scrap (less waste) and whatever scrap is not used is also disposed of and recycled.

AGATI believes that being a green company is more than just providing a certificate. We are constantly researching ways to be more sustainable and stay in step, if not ahead, of the green movement. We believe in cradle-to-cradle green processes and continue to educate ourselves, our clients and our vendors in this tireless endeavor to ensure the well-being of the planet. For more information about CARB, FSC, VOCs, we invite you to visit us at www.agati.com.

AGATI

CHAIR STANDARDS

Standard Wood Species

Red Oak, Cherry, Maple

Antrim and Baja available in Maple only. Jet available in Beech only.

Wood Species Available Upon Request

White Oak (10%), Walnut (20%), Ash (10%), Beech (see Cherry)

Wood Species Not Available

Birch, Sycamore, Hickory, Elm, Mahogany, Teak

Upholstered Seats

Standard Profile	Low Profile	Special Profile
2-1/2" thick	1-1/2" thick	1" thick
Panel 1/2"	Panel 1/2"	Panel 1/2"
Foam 1-1/2"	Foam 1-1/2"	Foam skin 1/2"
Foam skin 1/2"	Foam skin 1/2"	

Ella Upholstered - Back uses 1/2" thick #2860 foam on the front and back side.

High Back Bench Seat uses 2-1/2" thick #2860 foam.

Flat Bench Seat uses 2" thick #2860 foam - corners of the cover are to be sewn.

CAL 117 Compliant - All upholstered seating meets specification.

CAL 133 Compliant - #2860 foam is standard for all side and armchairs.

Boston Fire Code - requires a special order covering.

Burn test available upon request.

Miscellaneous

	List
Laser Etching	\$90
Inlay	Per Project
Replacement Seat + fabric	\$98
CAL 133	\$100/yd.
COL	Add 20%
Book Rack	\$135
Kneeler	\$185
Side Chair Tablet Arm - Note specify right facing or left facing	\$255
Available on the following chairs:	
Prairie, Behrmann, White, DePaul, Charles and Gothic	
Lounge Chair Tablet Arm	\$691
Agati does not make outdoor seating or church pews.	

Carton Charges

	Net
Side chair	\$10
Arm chair	\$20
Side chair with tablet arm	\$20
Stools	\$20
Lounge Chair	\$90
2 Seat Settee	\$140
3 Seat Sofa	\$180
Ottoman	\$60
Bench	\$180



Atlanta Technical College
Library and Testing Center
with Elements Desking

why AGATI?

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AGATI's ability to provide classic, yet functional designs transcends all markets. Known for its work in the institutional market, AGATI builds furniture to withstand the rigors of daily use. Institutional environments see a revolving door of users on a daily basis, and furniture must be able to stand the test of time. AGATI also understands that every project has its budget. Modifying standard collections is one way AGATI works to keep costs down. Being able to enhance an already standard collection allows AGATI to work within budget constraints, while still supplying our clients with custom capabilities.

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Armstrong Atlantic University
with Hampton Banquettes

quality comfort

Superior American craftsmanship.

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Atlanta Technical College
with Elements Desking

Library

AGATI knows libraries. AGATI launched its library division in the 1980's and quickly grew to become a benchmark within the industry by offering personalized service and acting as a resource to librarians, architects and designers across the country. Known for its innovative designs, durable construction and exceptional customer service, the AGATI name has become synonymous with words like classic, quality and value.



Augustana College with
Brown and Curtis collections

versatile collections

AGATI Collections

AGATI designs are characterized by a blend of aesthetics and engineering to create exceptional and enduring furniture. Collection styles range from traditional to contemporary and feature tables, carrels, service desks, bookcases, and seating options. AGATI Collections are designed to complement and work with other AGATI pieces.

Whether new construction, renovation or simply adding a few pieces, AGATI Collections create a streamlined and cohesive environment. AGATI works diligently with every client to create classic, and functional furniture solutions specific to each project's needs.



Brown Collection





College & University



Gee Modular



Power Bar



Columbia University
with Antrim collection

educational edge



Santa Clara University with
Boalt Carrels and Curtis Chairs



Elements Lecture Hall
Antrim chairs



Georgetown Law Library
with Ella seating

Law Library

AGATI Furniture has a special relationship with law libraries. AGATI's well-constructed pieces, coupled with timeless designs, suit a law library's need for longevity. Furniture is made specifically for each project in order to meet the client's needs. AGATI understands the value of being a resource to both the client and the designer and makes every effort to ensure complete satisfaction.



Ella Armchair



University of California
Berkeley with Boalt Collection

timeless design



Marquette University Law
School with Custom Tables



New York University with
Roland Tables and Carrels

Custom



New York University with
Roland Tables and Carrels



Marquette University Law
School with
Hampton Banquettes

solid solutions

Did you say Custom?

An in-house Design and Engineering department offers the client and project design team the ability to select an AGATI furniture collection and modify that design to meet a building's unique characteristics. Offering a complete design and engineering package, AGATI takes a project from the drawing board to delivery. Throughout each phase - interior design, engineering and installation - we act as a resource to both the client and the interior designer, thus ensuring the client receives the greatest long-term return on investment.

AGATI's engineering and craftsmanship are of the highest quality. Along with standard collections, vast custom capabilities make AGATI an unrestricted manufacturer of quality wood furnishings.

Ultimately, AGATI furniture is built to stand the test of time. We believe in extraordinary architecture and remarkable furniture, and look forward to enhancing your environment for years to come.

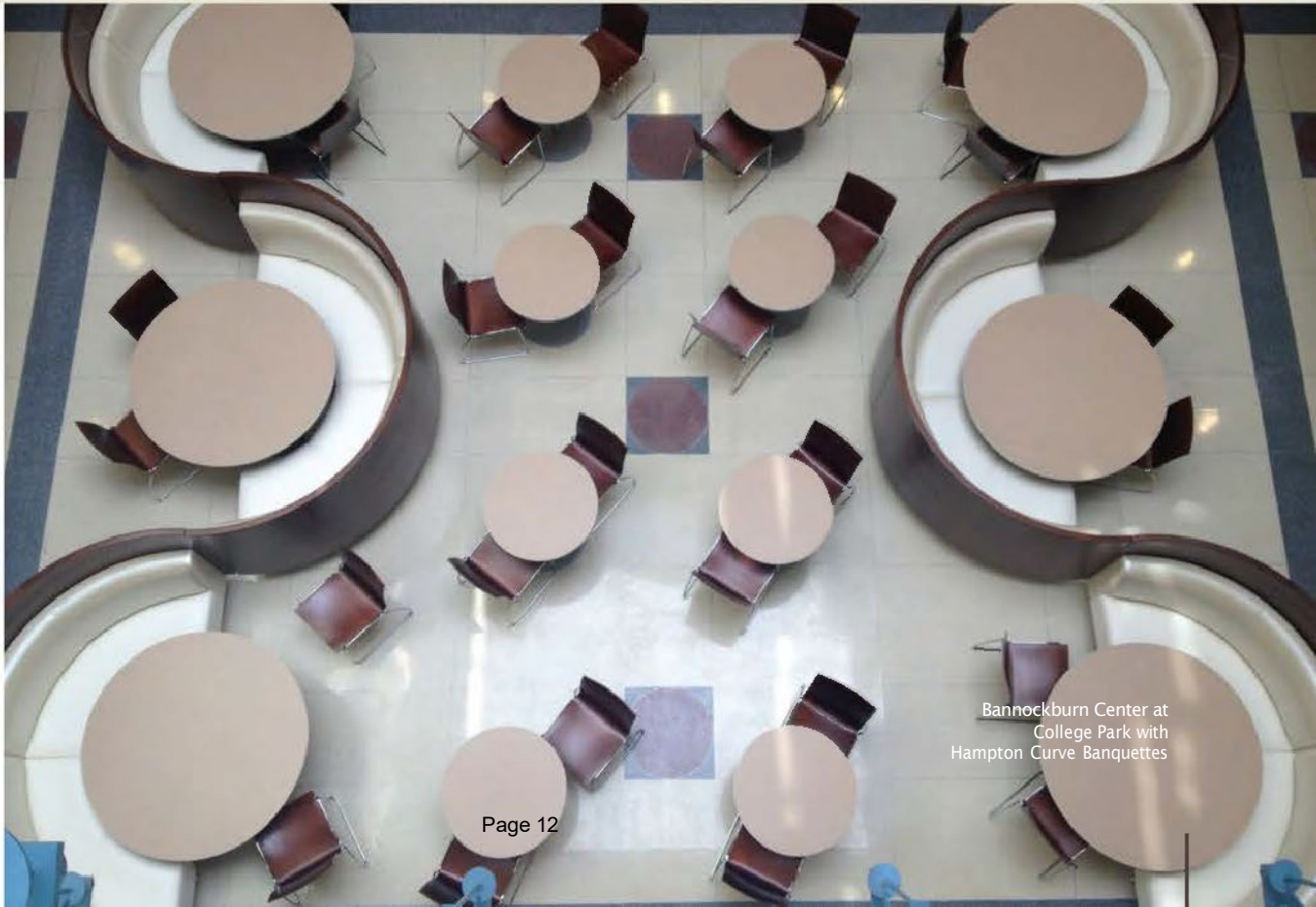


Marquette University Law
School with Custom Tables



Elements Workstation
Jet Chairs

innovative options



Bannockburn Center at
College Park with
Hampton Curve Banquettes



Gee Modular Collection

nuturing environments

Functional beauty.

AGATI's ability to provide classic, yet functional designs transcends all markets. Known for its work in the institutional market, AGATI builds furniture to withstand the rigors of daily use. Healthcare environments see a revolving door of users on a daily basis, and healthcare furniture must be able to stand the test of time.

Ultimately, AGATI's mission is to be a high quality, furniture resource to architects, designers and clients through design, engineering and project management expertise. Each design is carefully considered for structure, strength and durability making it a perfect choice for projects in healthcare markets.



Gee Pinwheel



Elmhurst Memorial Hospital
with Prairie, Frye,
and Monterey collections

Dining & Cafe



Antrim



Baja



Curtis



Sensi



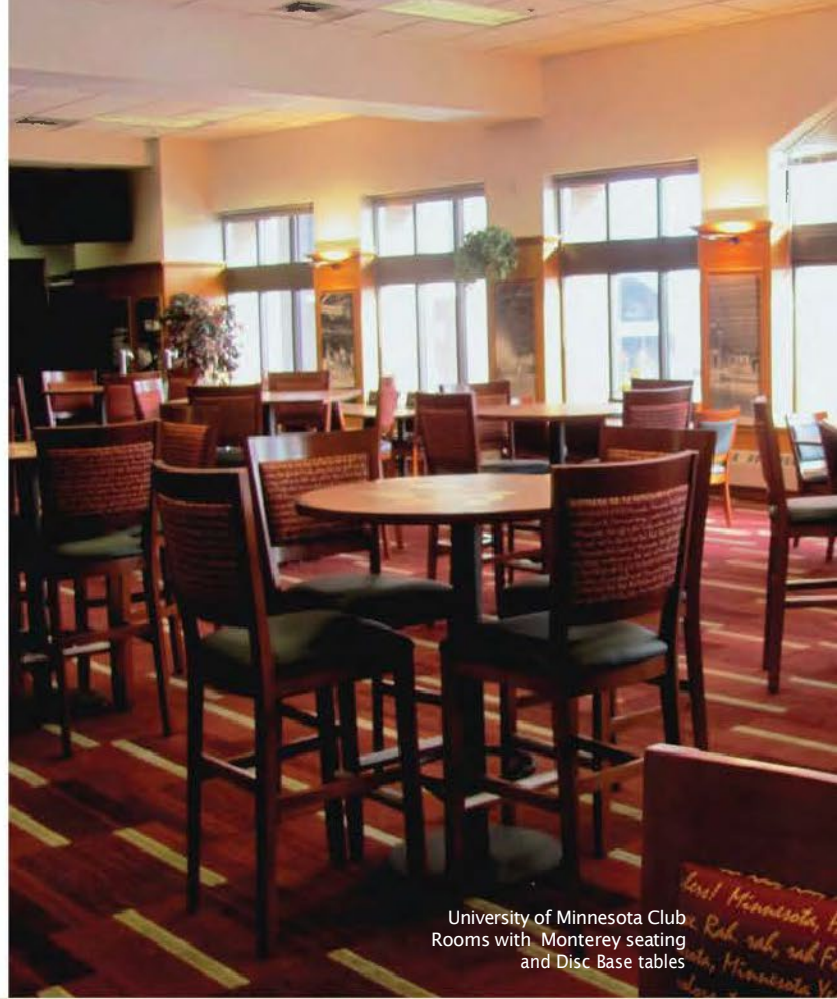
Mesa

Agati knows seating.

AGATI has a seat for every setting, from casual cafés to hospitality and fine dining. AGATI is known for quality wood chairs but also offers contemporary seating lines, including upholstered lounge pieces, banquettes, high stools and benches.



Havana Lounge



University of Minnesota Club Rooms with Monterey seating and Disc Base tables

sensible seating



Kennesaw State University with Hampton Banquettes



Hampton Banquettes with
Jet High Stools

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Celebrated for its design. Chosen for its quality.

AGATI

451 N. Claremont Street Chicago, Illinois 60612 T 312.829.1977 F 312.829.8249 www.agati.com

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